

# AB FINANCE CLIENT APPLICATION FORM

## GENERAL INFORMATION

Company \_\_\_\_\_  
*full name* Date of Application: \_\_\_\_\_

Tax ID# \_\_\_\_\_ Company Web Address if applicable \_\_\_\_\_

Contact Name \_\_\_\_\_

Title \_\_\_\_\_

Phone# \_\_\_\_\_

Fax# \_\_\_\_\_

Email \_\_\_\_\_

Length of time in business \_\_\_\_\_

DUNS Number if applicable \_\_\_\_\_

Typical Customer Profile \_\_\_\_\_

*Average age, salary, occupation*

Number of Locations: \_\_\_\_\_

Length of time before product or service is fully delivered (include any promised support and/or guarantees):  
\_\_\_\_\_  
\_\_\_\_\_

Brief Description of product or service to be financed  
*Including estimated gross profit margins*

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## PRODUCT & SERVICES SALES & DISTRIBUTION INFORMATION

Direct Sales \_\_\_\_\_ Internet \_\_\_\_\_ Phone \_\_\_\_\_ Catalog \_\_\_\_\_ TV \_\_\_\_\_

Other \_\_\_\_\_

*Explain*

\_\_\_\_\_

## RECEIVABLES

Do you have an ageing report on the receivables for the past 3-6 months \_\_\_\_\_(Y/N)

If No, do you have a transaction history report on the receivables \_\_\_\_\_ Y/N

If No, can you estimate the bad debt percentage of these accounts \_\_\_\_\_

Are the principals of your company willing to personally guarantee receivable purchases with AB Finance? \_\_\_ Y/N

Size of average Contract: \$ \_\_\_\_\_ Down payment, if any \$ \_\_\_\_\_

Average Term of each contract in months \_\_\_\_\_ Average Interest Rate % \_\_\_\_\_

What is your monthly volume in contracts to be financed \_\_(\$ and #\_)\_\_\_\_\_

**INFORMATION ON YOU**

Do you currently have any existing bank loans or other loans? \_\_\_\_\_

If yes, please detail name of organization and amount \_\_\_\_\_

Do you have audited financials including your latest Profit and Loss Statement and Balance Sheet \_\_\_\_\_

Do you currently have any of the following: Tax Liens\_\_\_\_ Y/N Litigation\_\_\_\_ Y/N UCC Lien\_\_\_\_ Y/N

Have you ever filed for bankruptcy?\_\_\_\_\_

Name of bank \_\_\_\_\_ Branch \_\_\_\_\_ Type of Account \_\_\_\_\_

**PERSONAL/BUSINESS REFERENCES**

Name \_\_\_\_\_ Yrs. Known \_\_\_\_\_ Relationship \_\_\_\_\_ Phone # \_\_\_\_\_

Email \_\_\_\_\_

Name \_\_\_\_\_ Yrs. Known \_\_\_\_\_ Relationship \_\_\_\_\_ Phone # \_\_\_\_\_

Email \_\_\_\_\_

Please include a ny other information that makes you a more qualified applicant will be helpful:

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I CERTIFY that answers given herein are true and complete to the best of my knowledge. I authorize investigation of all statements contained in this application for receivable financing as may be necessary in arriving at a credit decision, I understand that AB Finance may terminate any agreement entered into for any misrepresentations made above.

Signature \_\_\_\_\_ Date \_\_\_\_\_